

Message Text

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PAGE 01 LIBREV 01269 261016Z

ACTION AF-10

INFO OCT-01 ISO-00 EB-07 /018 W

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R 261000Z MAY 77

FM AMEMBASSY LIBREVILLE

TO SECSTATE WASHDC 9382

USDOC WASHDC

UNCLAS LIBREVILLE 1269

USDOC FOR OMP/CRD

E.O. 11652: NA

TAGS: BEXP XA GB

SUBJECT: REGIONAL SEMINAR FOR FSL COMMERCIAL SPECIALISTS

REF: STATE 119260

1. EMBASSY IS PLEASED TO NOTE THAT SPACE HAS BEEN RESERVED AT ABIDJAN SEMINAR NOVEMBER 7-11 FOR OUR FSL COMMERCIAL SPECIALIST GHISLAINE SIMON. DEVELOPMENTAL NEEDS SURVEY FORM COMPLETED AND EN ROUTE.

2. SEMINAR AGENDA PROPOSED REFTEL IS EXCELLENT, AND ALL ITEMS ARE RELEVANT TO OUR COMMERCIAL OPERATION. SESSIONS ON MAJOR PROJECTS AND ASSISTANCE TO CONSULTING/CONSTURCTIO FIRMS WILL BE PARTICULARLY USEFUL.

3. EMBASSY OFFERS FOLLOWING OBSERVATIONS AND SUGGESTIONS WHICH WE HOPE COULD BE INCLUDED OR DISCUSSED IN GENERAL FRAMEWORK OF SEMINAR SESSION. AS IN OTHER FRANCOPHONE COUNTIRES IN AFRICA, MANY LARGE FIRMS IN GABON MAINTAIN HEAD OFFICES IN PARIS, WHERE DECISION MAKERS ARE LOCATED, SO THAT WE HAVE DIFFICULY IN SECURING WTDR AND ADS DATA FROM LOCAL OFFICES. PERHAPS FSLs FROM OTHER POSTS COULD DESCRIBE THEIR METHODS AND EXPERIENCES IN DEALING WITH THIS PARTICULAR PROBLEM. WOULD IT BE APPROPRIATE TO REQUEST UNCLASSIFIED

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ASSISTANCE FROM AMEMBASSY PARIS WITHOUT CONTRIBUTING SIGNIFICANTLY TO THEIR WORKLOAD?

4. IT WOULD ALSO BE USEFUL FOR FSLs AND USDOC REPRESENTATIVES TO HAVE GENERAL IDSUCSSIONS OF PROBLEMS RELATING TO ACUTAL CONDUCT OF COMMERCIAL WORK IN AFRICA WHICH MAY OR MAY NOT BE UNIQUE, EG, CONFUSION IN LOCAL OFFICES, DOCUMENTS MISPLACE AND MISFILED,

DIFFICULTY IN LOCATING RESPONSIBLE OFFICIAL WITH DECISION
MAKING AUTHORITY. ALL OF THESE FACTORS CONTRIBUTE TO OVERALL
PROBLEM OF INSURING TIMELY AND USEFUL REPLIES TO INQUIRIES FROM
INDIVIDUAL COMPANIES AND USDOC. MUTUAL DISCUSSION OF THESE PRO-
BLEMS AND IDEAS FOR THEIR SOLUTION WOULD BE BENEFICIAL.

5. EMBASSY HOPES FOREGOING COMMENTS AND SUGGESTIONS WILL BE USEFUL
IN PLANNING SEMINAR AGENDA TOPICS. STEIGMAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
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Executive Order: N/A
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Review Release Date: n/a
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2358436
Secure: OPEN
Status: NATIVE
Subject: REGIONAL SEMINAR FOR FSL COMMERCIAL SPECIALISTS
TAGS: BEXP, XA, GB
To: STATE COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/fc713289-c288-dd11-92da-001cc4696bcc
Review Markings:
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